



IFM Investment advisors

INNOVATIVE FINANCIAL MANAGEMENT INVESTMENT ADVISORS



Innovative Financial Management Investment Advisors (IFMIA) is a leading Portfolio Management Services (PMS) firm, founded by seasoned investment professionals.

OUR PATRONAGE

INNOVATIVE FINANCIAL MANAGEMENT (IFM)

is a Trusted, First Choice brand in the Financial Services domain

Since 2004

Wealth Creation for 7,000 Clients

AUM ₹ 1500 Crore



Awarded Best Financial Advisor four times in last two decades
by CNBC 18

CRISIL
An S&P Global Company

pmsbazaar[®]
MILLION to BILLION

Our Large Cap Strategy was awarded as a 4 Star Category by
CRISIL in FY21-22





ABOUT US



Company Introduction

IFM is one of the most trusted financial advisory firms, providing a complete range of financial services and solutions to meet the growing and diverse financial needs of different sets of clients. We are driven by a team of dedicated, knowledgeable and ethical professionals serving various clients from last 21 years.

IFM is built on the pillars of **Trust, Knowledge and Ethics** towards the clients. Our research based, insightful financial advice has ensured financial prosperity, wealth creation and growth for our clients.



Our Vision

To build a globally trusted first choice brand in the financial services domain.



Our Mission

To provide Customer Centric, Reliable, Actionable and Unbiased Financial consulting experience.

ABOUT THE FOUNDER



Founder & MD- IFM

Mr. Iqbal Singh, an entrepreneur with a rich experience of **more than 24 years** with leading Private & Foreign Banks and Financial Markets.

2000

Founding team member of HDFC Bank's Private Banking Group

2003

Headed Investments & Insurance business in the Northern Region for CITIBANK

2004

Became an Entrepreneur and established Innovative Consultants



JOURNEY OF IFM

Innovative
Consultants
was setup

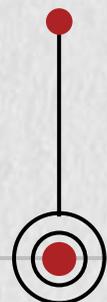
Innovative Consultants
was migrated to
Innovative Financial
Management Pvt. Ltd.

Setup
Affordable Housing
for Retail Clients

Started
Portfolio Management
Services (PMS)

Funded Punjab Angel
Network to nurture
local start-ups

Setup Family
Office in Delhi

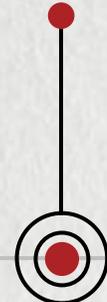


2004

2005



Setup
Mutual Fund
Distribution Business



2009

2010



Become
NSE Member



2013

Setup
Aestus Training
Center at Kasauli

2014



2019

Set up
IFM FinCoach Global
Training Centre

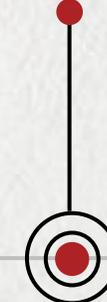
2020



2021

Investment Banking
(SME)

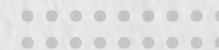
2022



2024

Launched New
PMS Schemes

2025



OUR LARGE CAP PMS STRATEGY



Acepro Advisors Pvt Ltd - Large Cap Strategy

LARGE CAP  Category Rank (1Y) **5** of 27

Inception: Feb 2019(6 Yrs, 2 Months)

AUM in Cr UNDISC.

Strategy Equity

Benchmark Nifty 50 TRI

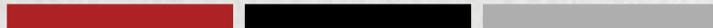
4.02%	3.21%	0.35%	12.72%	17.78%	13.53%	18.46%	NA	14.09%
1 M	3 M	6 M	1 Y	2 Y	3 Y	5 Y	10 Y	Since Inception



Our erstwhile Acepro Large Cap Strategy Fund managed by Principal Officer Mr. Iqbal Singh has ranked among the Top 5 out of 27 large-cap strategy funds for the year FY25.



PMS SERVICES OFFERED

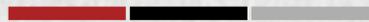


IFM INVESTMENT ADVISORS PRIVATE LIMITED offers Portfolio Management services across different asset classes to high-net-worth individuals and entities seeking wealth management services.

We offer **Discretionary, Non-Discretionary and Advisory** Portfolio Management services to various clients.



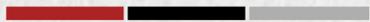
Discretionary



The portfolio manager independently manages the client's investments, making investment decisions aligned with the client's objectives.



Non-Discretionary



The portfolio manager manages the funds in accordance with the directions of the client.

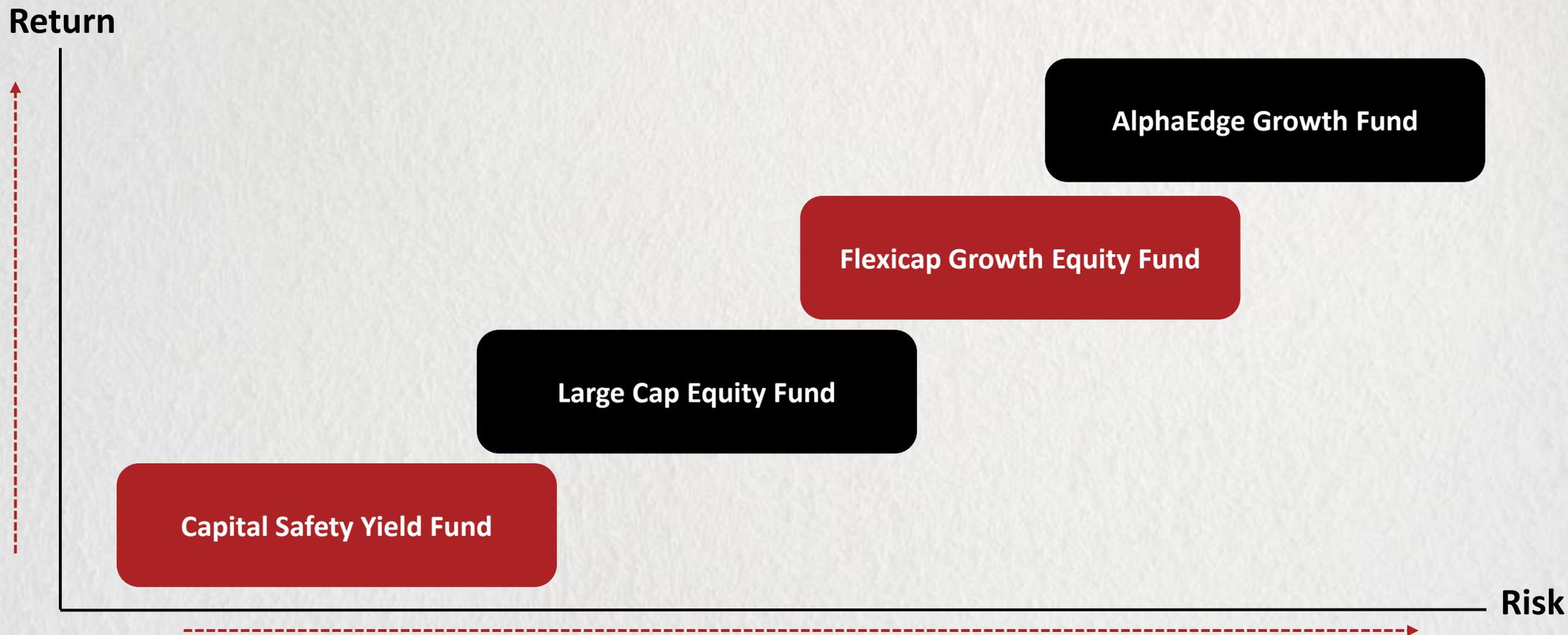


Advisory

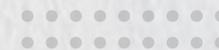


The portfolio manager offers investment advice without executing transactions or managing the portfolio.

OUR DISCRETIONARY PRODUCTS OFFERING



Our Discretionary products offering caters to the varied client requirements across the entire risk-return spectrum.





IFM LARGE CAP FUND

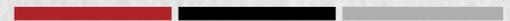


INVESTMENT OBJECTIVE



Our objective of the fund is to invest in a concentrated portfolio of stocks from NIFTY 100 universe emphasizing superior risk adjusted returns to achieve long term capital appreciation.

INVESTMENT APPROACH



Our approach is to invest in high quality large cap stocks with strong fundamentals, stable earnings and market leadership emphasizing capital preservation and wealth creation through active monitoring, sectoral diversification and a long-term outlook.

INVESTMENT STRATEGY



Our strategy is to invest in upto 25 stocks mainly from constituents of NIFTY 100. The portfolio will be invested in market leaders across various sectors. These companies have long track records of good performance in peer groups. The portfolio may also be invested in IPOs (Initial Public Offerings) if deemed suitable and beneficial. In case of high market volatility, the portfolio may be strategically hedged through futures and options.



IFM LARGE CAP FUND

BENCHMARK

NIFTY 50 TRI

STOCK/ SECTOR EXPOSURE LIMIT CRITERIA

Sector exposure limit – Nil

Stock exposure limit - 15%

CLIENT SUITABILITY

Investors with an investment horizon of 3-4 years seeking steady moderate market returns with low to moderate risk appetite.

MINIMUM INVESTMENT AMOUNT

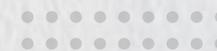
INR 50 lakhs or such other amount as decided by the Portfolio Manager at its sole discretion, subject to however in excess of the amount to comply with applicable SEBI Regulations.

LARGE CAP FUND - STOCK SELECTION PARAMETERS



FEE STRUCTURE

Sr. No.	IFM LARGE CAP FUND	
1	Setup Fees	Nil
2	Exit load	Nil
3	Management Fees (as a % of AUM)	Upto 1.25% per annum
4	Performance based fees (Profit sharing % above the hard hurdle rate)	20%
5	Hard Hurdle Rate	10%
6	Custody charges, DP charges, brokerage & transaction costs, registrar fee, certification & professional charges, incidental expenses, etc.	on actual basis as percentage of AUM
7	GST and other statutory levies as per the law	as applicable





IFM FLEXICAP GROWTH FUND



INVESTMENT OBJECTIVE



Our objective of the fund is to invest in a concentrated portfolio of stocks from NIFTY 500 universe emphasizing superior risk adjusted returns to achieve long term capital appreciation.

INVESTMENT APPROACH



Our approach is to invest across market capitalization (large, mid and small cap) adapting to market conditions. It will combine growth, value and opportunistic investing to maximize risk- adjusted returns with flexible allocation based on macro-economic factors, sectoral trends and stock specific fundamentals.

INVESTMENT STRATEGY



Our strategy comprises upto 25 stocks mainly from Nifty 500 Stocks. The portfolio will be invested in companies from various sectors. As mentioned, the exposure will be diversified across market capitalization depending upon the market conditions. The portfolio may also be invested in IPOs (Initial Public Offerings) if deemed suitable and beneficial. In case of high market volatility, the portfolio may be strategically hedged through futures and options.



IFM FLEXICAP GROWTH FUND

BENCHMARK

NIFTY 500 TRI

STOCK/ SECTOR EXPOSURE LIMIT CRITERIA

Sector exposure limit – Nil

Stock exposure limit - 15%

CLIENT SUITABILITY

Investors with an investment horizon of 3-4 years seeking steady market returns with moderate to high-risk appetite.

MINIMUM INVESTMENT AMOUNT

INR 50 lakhs or such other amount as decided by the Portfolio Manager at its sole discretion, subject to however more than the amount to comply with applicable SEBI Regulations.



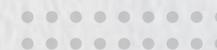
FLEXI CAP FUND - STOCK SELECTION PARAMETERS



FEE STRUCTURE

SR. No.	IFM FLEXICAP GROWTH FUND	
1	Setup Fees	Nil
2	Exit load	Nil
3	Management Fees (as a % of AUM)*	
	3 (i) Fixed management fee (as a % of AUM)	Upto 2.5% per annum
	3 (ii) Variable management fee (as a % of AUM)	Fixed Fees – Nil, Performance Fees - 25% above NIFTY 50 returns
	3 (iii) Hybrid management fee (as a % of AUM)	Upto 1.25% Fixed annual + Performance fee (profit sharing 20% above the hard hurdle rate)
4	Hard Hurdle Rate	NIFTY 50 returns
5	Custody charges, DP charges, brokerage & transaction costs, registrar fee, certification & professional charges, incidental expenses, etc.	on actual basis as percentage of AUM
6	GST and other statutory levies as per the law	as applicable

* The client can choose any one option from the following three options for management fees.



PMS

MUTUAL FUND OFFERINGS



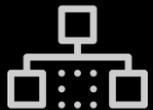
TYPICAL INVESTING DILEMMAS IN MUTUAL FUND



What are the
Markets looking like?



Which schemes
to invest into?



How many schemes in the
portfolio?



Large, Mid or Small caps- where to
invest ?



How much to invest in
every scheme?



When to re-balance
or exit a scheme?



PMS MF OFFERING - IFM ALPHAEDGE GROWTH FUND



INVESTMENT OBJECTIVE



Our objective is long-term capital appreciation by investing in diversified equity oriented mutual funds/ETFs across market capitalizations.

INVESTMENT APPROACH



Our approach is to invest in equity oriented mutual funds from all categories. The selection is based on consistent performance, superior risk-adjusted returns, right valuation and various other parameters of selecting mutual funds.

INVESTMENT STRATEGY



Our strategy is a blend of growth and value investing in equity oriented mutual funds/ETFs. It focuses on capturing opportunities across sectors and market cycles while managing risk and liquidity. In case of high market volatility, the portfolio may be strategically hedged through futures and options.



PMS MF OFFERING - IFM ALPHAEDGE GROWTH FUND

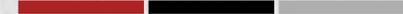


BENCHMARK



NIFTY 500 TRI

CLIENT SUITABILITY



Suitable for investors with a medium to long-term investment horizon (3–5 years), aiming for higher capital appreciation and willing to tolerate moderate market volatility.

MINIMUM INVESTMENT AMOUNT



Portfolio Manager will invest in equity oriented mutual funds. Currently the minimum investment amount is INR 50 Lakhs



EQUITY FUND SELECTION PARAMETERS

Objective of the Fund

Past Performance

Portfolio Turnover

Risk Adjusted Returns

Expense Ratio

Asset Quality

Timing of the Fund

Corpus of the Fund

Entry & Exit Load

Return Due to Selectivity

Information Ratio

Tracking Error

PEG of the Portfolio

Sortino Ratio

Fama

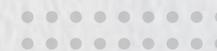
Age of the Fund

Consistency

Fund Manager Style

Portfolio composition

Valuation Ratios



FEE STRUCTURE

SR. No.	IFM ALPHAEDGE GROWTH FUND	
1	Setup Fees	Nil
2	Exit load	Nil
3	Management Fees (as a % of AUM)*	
	3 (i) Fixed Management Fees (as a % of AUM)	Upto 0.75% per annum
	3 (ii) Variable Management Fees	10-20% of the annual profit based on the capital contribution
4	Performance based fees (Profit sharing % above the hard hurdle rate)	Nil
5	Hard Hurdle Rate	Nil
6	Custody charges, DP charges, brokerage & transaction costs, registrar fee, certification & professional charges, incidental expenses, etc.	on actual basis as percentage of AUM
7	GST and other statutory levies as per the law	as applicable

* The client can choose any one option from the following two options for management fees.

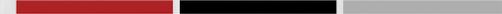




PMS MF OFFERING - IFM CAPITAL SAFETY YIELD FUND



INVESTMENT OBJECTIVE



Our objective is to generate stable and predictable returns over the medium to long term by investing in high-quality debt oriented mutual funds/ ETFs with minimal credit and interest rate risk.

INVESTMENT APPROACH



Our approach focuses on investing in best-performing debt mutual funds across all categories delivering superior risk adjusted returns.

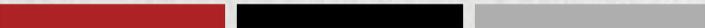
INVESTMENT STRATEGY



Our strategy is to invest in high-quality debt oriented mutual funds/ETFs, which are actively managed to take advantage of interest rate movements and yield curve shifts.



PMS MF OFFERING - IFM CAPITAL SAFETY YIELD FUND



BENCHMARK



10-Year Government Security (G-Sec)

CLIENT SUITABILITY



Ideal for conservative investors looking for stable returns with low to moderate risk, especially those aiming to preserve capital with a 3–5-year investment horizon.

MINIMUM INVESTMENT AMOUNT



Portfolio Manager will invest in debt mutual Funds. Currently the minimum investment amount is INR 50 Lakhs.



DEBT FUND SELECTION PARAMETERS

Objective of the Fund

Past Performance

Portfolio Turnover

Timing of the Fund

Expense Ratio

Asset Quality

Corpus of the Fund

Entry & Exit Load

Fund Manager Style

Age of the Fund

Tracking Error

Sortino Ratio

Modified Duration

Duration

Convexity

Consistency

Downside Risk Profitability

Return due to Selectivity

Yield to Maturity (YTM)

FEE STRUCTURE

SR. No.	IFM CAPITAL SAFETY YIELD FUND	
1	Setup Fees	Nil
2	Exit load	Nil
3	Management Fees (as a % of AUM)	Upto 0.25% per annum
4	Performance based fees (Profit sharing % above the hard hurdle rate)	Nil
5	Hard Hurdle Rate	Nil
6	Custody charges, DP charges, brokerage & transaction costs, registrar fee, certification & professional charges, incidental expenses, etc.	on actual basis as percentage of AUM
7	GST and other statutory levies as per the law	as applicable

WHY CHOOSE US?



Lowest Management Fees

We offer the lowest fee structure in the industry



Risk Management

It is paramount for the fund to perform well in longer period.



Alpha Creation

We will create alpha over a longer period of time because of active weight.



Exit Load

Nil



Lock-in Period

Nil



Brokerage

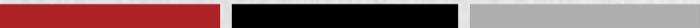
Nil

“Spending time in the market is more important, rather than timing the market.”





RISK MANAGEMENT



- ❖ Risk management is paramount for the fund to perform well in longer period.
- ❖ Clear focus on getting the same return with lower amount of risk or to get the higher return with same level of risk.
- ❖ Efficient Diversification.
- ❖ Stringent Drawdown Policy.
- ❖ Complete exit if there are doubts on corporate governance or growth visibility.
- ❖ Dynamic asset allocation between equity, debt and cash based on market conditions.

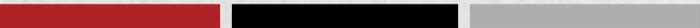


COST MATTERS

DETAILS	OUR PMS FUNDS	INDUSTRY
Setup Fee	Nil	1-3%
Management Fee	0.25% to 2.5%	2-3%
Brokerage	Nil	0.1-0.5%
Exit Load	Nil	1-3%
Lock-In Period	Nil	1-3 Years



OUR PARTNERS



Custodian : **Orbis Financial Corporation Ltd**

Custodian SEBI Regn. No : **IN/CUS/020**

Broker: **Innovative Consultants**

Broker SEBI Regn. No: **INZ000293911**

Banking Partner: **SBI Bank** IFSC Code: **SBIN0009995**

Schemes Name	Account Number
IFM Large Cap Fund	44106965780
IFM Flexi Cap Fund	44107003684
IFM AlphaEdge Growth Fund	44107007497
IFM Capital Safety Yield Fund	44107667535



 CORE TEAM**Mr. Iqbal Singh - Managing Director and Principal Officer**

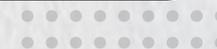
An entrepreneur with more than 20 years of experience with leading Private and Foreign Banks. He is one of the founding team member of HDFC Private Banking Group. In his last assignment with CITI Bank, his role was to handle Investments & Insurance business in North India. He was awarded for his distinguished performance. He set up the advisory firm IFM in 2004 and under his leadership, IFM has scaled great heights and has been awarded the Best Regional Financial Advisor Awards in 2009, 2010, 2013 & 2018 by CNBC TV18 powered by ICRA.

**Mr. Ankit Himatsingka- Director**

Ankit Himatsingka is a seasoned finance professional with over 15 years of experience spanning diverse industries. A Chartered Accountant and Harvard Business School alumnus, he has held senior roles, including CFO, at renowned companies like ITC, Richemont, and several Sequoia-backed startups. Ankit Himatsingka has been a dedicated equity investor for over two decades. He manages a large proprietary portfolio and leads IFMIA's Flexi Cap Strategy. He is widely respected for his deep understanding of market dynamics and sharp insights into economic trends and global markets.

**Dr. Amanjot Kaur- Director, Compliance Officer**

Dr. Amanjot Kaur holds a PhD and MBA in Finance. A certified investment advisor, she brings over 25 years of experience in Financial Services, Banking, and Customer Service. Starting her career at the Ludhiana Stock Exchange, Dr. Kaur gained early exposure to capital markets and went on to hold leadership roles at Citibank NA as Regional Operations & Service Head. She also played a pivotal role in launching depository services at HDFC Bank. Committed to financial literacy and skill-building, she actively empowers students, professionals, and investors. Her research spans Behavioural Finance, Financial Literacy, Asset Management Companies, and Financial Well-being. She bridges research with practice through workshops, advisory programs, and industry training. She was also selected for the Cherie Blair Foundation UK under the Goldman Sachs 10,000 Women Program.





OTHER SHAREHOLDERS



Mr. Sandeep Jain- Co-founder

He is a Chartered Accountant with over 20 years of experience in audits, forensic investigations, and business restructuring. He is a co-founder and director of several ventures including Punjab Agro Unnati Grameen Marketing Pvt. Ltd. (PUGMARK), Farmers Studio Agritech, Curative Organics, Aditracap Advisors and Treta Agro (Just Organik). A committed angel investor, he actively mentors early-stage startups in agribusiness, with a focus on innovation, sustainability and rural empowerment. His work emphasizes organic agriculture, women empowerment and creating scalable social enterprises in underserved communities. He combines financial expertise with a deep commitment to social impact, driving initiatives that promote inclusive growth, particularly in rural and hillside regions. His strengths lie in startup funding, private placements, business restructuring and building ventures that align economic value with social equity.



Mr. Akshit Lakhotia - Co-founder

He has cleared CFA level 2 and holds a degree in B.com & M.Fin. He began his career in 2016 with Sarthi Capital Advisors Pvt. Ltd., advising SMEs on public listings across major Indian exchanges. After completing his Master's, he joined Aurigin Inc., a global SaaS-based M&A platform, where he facilitated Series A to C fundraising mandates for corporates in South and Southeast Asia. He later joined EY-Parthenon, Ernst & Young's strategy consulting arm, advising global Private Equity funds and MNCs on commercial due diligence, go-to-market strategies, and portfolio value creation. He has evaluated investments ranging from \$100M to \$1B and contributed to national education policy development with FICCI. His expertise spans Technology, Energy and Education sectors, with a focus on strategic advisory, investment analysis, and market assessment.

RESEARCH TEAM

Karan Arora – Research Analyst

Education- B.com, CFA (All levels cleared)
Sectors Covered – Pharma & Consumer Staples



Jatin Gupta – Research Analyst

Education- B.com, MBA Finance
Sectors Covered – Industrials, Utilities & Real Estate



Abhinav Bhatia – Research Analyst

Education- B.com, CFA Level 2 Candidate
Sectors Covered – Banking & New Age Business.



Sarthak Maggon – Research Analyst

Education- B.com, CFA (All levels cleared)
Sector Covered – Oil & Gas



Yogesh Agarwal – Research Analyst

Education- B.com, CFA (All levels cleared)
Sector Covered – Consumer Discretionary



OPERATION TEAM



Sarwan Kumar

Manager



Aishwarya Sharma

Assistant Manager



Parul Sharma

Executive- Business Development



Reena Khan

HR Executive



THANK YOU

IFM INVESTMENT ADVISORS PRIVATE LIMITED

Head Office: SCO 151-152, Sector-9 C, Chandigarh

Corporate Office: B-98, Phase 8, Industrial Area, Mohali

Delhi Branch Office: 1004, Tolstoy House, Connaught Place, New Delhi

Mumbai Branch Office: 424, 4th Floor, Mohid Heights, Andheri West, Mumbai



helpdesk@ifmia.in



+91 99157-03370



+91-172-4243333



www.ifmia.in

